



City of Emporia Bid Tabulation

Service: Financing Proposal Police Vehicles Utility Tractor and Mower Bid Opening: 8-16-18 at 4:00PM Opened By: Sheila J. Cutrell Witness: Lori Jarratt	CalFirst Rcvd: 08-16-18 @ 10:47AM Sean Curran scurran@universitylease.com			Benchmark Rcvd: 8-10-48 @ 1:48PM Steve Creedle Steve.creedle@bcbonline.com			BciCapital, Inc. 168 Wentworth Street Charleston, SC 29401 Rcvd: 8-15-18 @ 12:03PM Michael J. Horkey 410-409-7579			Union Bank & Trust 3900 Westerre Pkwy, Ste 200 Richmond, Virginia 23233 Rcvd: 08-15-2018 @12:03PM Ann K. Hillsman 804-774-2089			BB&T 352 State Rt. 34 Hurricane, WV 25560 Rcvd: 08-15-2018 @ 11:24AM Russell Akers 304-353-1635			
	Finance	Terms	Rate	Fees	Terms	Rate	Fees	Terms	Rate	Fees	Terms	Rate	Fees	Terms	Rate	Fees
	a) Lease purchase Police Vehicles a) \$154,100	36Mo	3.75%		36Mo 60Mo	2.99% 3.25%	\$40	36Mo	3.04%		36Mo.	3.49% Fixed		36Mo.	2.98% BQ 3.06%NBQ	
b) Lease purchase Utility Tractor and Mower b) \$72,000	36Mo	3.75%	84Mo. 60Mo.		4.18% 3.25%	\$40	84Mo.	3.33%	84Mo.		3.49% Fixed	84Mo.		3.32%BQ 3.40%NBQ		